



Joint-stock Company
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Press release

The Shareholders Meeting approved the 2017 Financial Statements and appointed new Boards

Cembre (a STAR listed company): distribution of a €0.80 dividend per share

- Consolidated sales grow (up 8.4%) in the 1st Quarter of 2018
- Net consolidated financial position at March 31, 2018 equal to a surplus of €18.5 million
- Appointment of Board of Directors and Board of Statutory Auditors
- Appointment of Ernest & Young S.p.A. as Independent Auditors
- The Shareholders' Meeting authorizes the purchase of own shares
- Approval of Section I of the Report on Remuneration
- Board Meeting held after the Shareholders' Meeting passes resolutions regarding Corporate Governance

Brescia, April 26, 2018 – The Ordinary Shareholders' Meeting of Cembre S.p.A. – a STAR segment listed company and one of the largest European producers of electrical connectors and tools for their installation – held today at 9:30am and chaired by Giovanni Rosani, approved the Statutory Accounts of Cembre S.p.A. at December 31, 2016 and the proposed allocation of net profit, resolving the distribution of a **€0.80 dividend** per share (up 14.3% on the €0.70 dividend distributed for 2016). The ex-dividend date is May 7, 2018, the record date is May 8, 2018, while dividends will be paid out from May 9, 2018.

Parent company **Cembre S.p.A.** closed 2017 reporting **sales** of €103.5 million, up 9.3% on 2016.

Gross operating profit grew by 9.8% from €24.5 million in 2016 to €26.9 million in 2016.

Net operating profit grew by 9.6% to €21.2 million, up from €19.4 million in 2016.

Net profit of the parent company for 2017 amounted to €24.4 million, up 53.4% on €15.9 in the previous year. Net profit of the parent company benefited from a €3.9 million non-recurrent gain on the application of the Patent Box tax regime in fiscal years 2015-2017. Net of said tax benefit, net profit would have amounted to €20.5 million, representing a 28.9% increase on 2016.

In 2017 the parent company received €5.3 million in dividends from foreign subsidiaries while in the previous year these had amounted to €2.3 million.

The 2017 Consolidated Financial Statements, whose highlights are shown below, were presented to the Shareholders' Meeting.

(€'000)	2017	% margin	2016	% margin	change
Consolidated sales	132,637	100	122,605	100	8.2%
Consolidated gross operating profit	33,434	25.2	30,025	24,5	11.4%
Consolidated operating profit	27,036	20.4	24,095	19,7	12.2%
Consolidated pre-tax profit	26,575	20.0	24,059	19,6	10.5%

Consolidated net profit	22,727	17.1	16,927	13,8	34.3%
Consolidated net financial position	20,232		26,666		

In 2017, **consolidated revenues** amounted to €132.6 million, up 8.2% on €122.6 million in 2016.

Consolidated gross operating profit amounted in 2017 to €33.4 million, representing a 25.2% margin on sales, up 11.4% on €30.0 million in 2016, when it represented a 24.5% margin on sales. The cost of goods sold as a percentage of sales was in line with the previous year while the cost of services as a percentage of sales grew by half a percentage point. Personnel costs as a percentage of sales declined slightly despite the increase in the average number of employees from 672 (including 50 employees on short-term contracts) in 2016 to 689 (including 39 employees on short-term contracts) in 2017.

Consolidated operating profit for 2017 amounted to €27.0 million, representing a 20.4% margin on sales, up 12.2% on €24.1 million in 2016, when it represented a 19.7% margin on sales.

Consolidated profit before taxes amounted in 2017 to €26.6 million, representing a 20.0% margin on sales, up 10.5% on €24.1 million in 2016, when it represented a 19.6% margin on sales.

Consolidated net profit for the year amounted to €2.7 million, representing a 17.1% margin on sales, up 34.3% on 2016, when it amounted to €16.9 million and represented a 13.8% margin on sales. Consolidated net profit benefited from a €3.9 million non-recurrent gain on the application of the Patent Box tax regime in fiscal years 2015-2017. Net of said tax benefit, consolidated net profit would have amounted to €18.8 million, representing 14.2% of consolidated sales and an 11.2% increase on 2016.

The net financial position declined from a surplus of €26.7 million at December 31, 2016 to a surplus of €20.2 million at the end of December 2017.

“Turnover and net profit were all at historical highs and gross operating margin was equal to 25.2% of sales. Consolidated turnover of the Cembre Group grew 8.4% in the 1st Quarter of 2018, up both in Italy and abroad. We believe that in 2018 the Cembre Group will report an increase in revenues and margins over 2017. The consolidated financial position at March 31, 2018 was equal to a surplus of about €18.5 million” – commented Managing Director Giovanni Rosani.

Appointment of the Board of Directors, Board of Statutory Auditors and Independent Auditors

The Shareholders' Meeting appointed the new Board of Directors, made up by 8 members, whose term expired, for a new three-year term for financial years 2018-2020. Directors appointed were Giovanni Rosani, Anna Maria Onofri, Sara Rosani, Aldo Bottini Bongrani, Felice Albertazzi, Franco Celli, Paola Carrara (independent) and Fabio Fada (independent), all drawn from the list submitted by majority shareholder Lysne S.p.A. as no other list was submitted.

To the knowledge of the Company, appointed directors hold shares in the Company as specified below:

- Giovanni Rosani, directly: 1,450,000 shares;
- Anna Maria Onofri, directly: 120,096 shares;
- Sara Rosani, directly: 1,470,000 shares;
- Aldo Bottini Bongrani, directly: 240,000 shares;
- Franco Celli, directly: 3,000 shares, and indirectly 1,000 shares;
- Fabio Fada, indirectly: 4,700 shares.

The Shareholders' Meeting also appointed the new Board of Statutory Auditors, whose term expired, for a new three-year term for financial years 2018-2020. Permanent Auditors are Fabio Longhi (Chairman), Riccardo Astori and Rosanna Angela Pilenga, all appointed from the majority list submitted by shareholder Lysne S.p.A. as no other list was submitted.

Maria Grazia Lizzini and Rosella Colleoni were appointed Substitute Auditors.

Curriculum vitae of all Directors and Auditors are available for consultation on the Investor Relations section of the www.cembre.com Internet site.

The Shareholders' Meeting also set at €12,000 the annual compensation of each Director for years 2018-2020 in addition to an attendance fee of €100 per person for board meetings, attributing to the Board of Directors, having heard the opinion of the Board of Statutory Auditors, the responsibility to set additional compensation for individual Directors holding particular positions and for participation in committees.

The Shareholders' Meeting also resolved to appoint Independent Auditors Ernst & Young S.p.A. to audit the accounts of the Company for years 2018-2026.

Shareholders' Meeting resolves to authorize the purchase of own shares

The Shareholders' Meeting resolved to authorize – after revoking the previous authorization granted by the same on April 20, 2017, for the part not executed – the purchase of own shares with the end of providing the Company with strategic investment opportunities to any end allowed by current regulations, including those contemplated in article 5 of EU Regulation no. 596/2014 (*Market Abuse Regulation*, MAR) and in the procedures contemplated under article 13, MAR.

The authorization to purchase own shares was granted for a period of 18 months from the date of the Shareholders' Meeting and is intended for the purchase of Cembre ordinary shares of par value €0.52, up to a the maximum limit established by current regulations for a consideration that shall not exceed the higher between the price at which the last independent transaction was concluded and the last independent bid price in the market in which the purchase is carried out. For any single purchase, such price per share shall in any case not be more than 20% lower or higher than the closing price registered by Cembre shares on the previous trading day.

The authorization to sell own shares is granted without a time limit.

At the date of the present press release, Cembre holds 284,657 own shares, representing 1.67% of the capital stock of the Company.

Approval of Section I of the Report on Remuneration

The Shareholders' Meeting approved, with a non-binding vote, Section I of the Report on Remuneration prepared pursuant to article 123-ter of Legislative Decree no.58/1998 and 84-*quater* of Consob Regulation no. 11971/1999, and in compliance with Attachment 3A, Tables 7-*bis* and 7-*ter* of the same Regulation.

Board of Directors Meeting and related resolutions regarding the Corporate Governance

The Board of Directors at today's meeting appointed as its Chairman and Managing Director Giovanni Rosani and as Vice president Anna Maria Onofri, conferring to them the related powers.

The Board also adopted resolutions regarding the Corporate Governance of the Company.

In particular, the Board, having acknowledged the reports of directors Paola Carrara and Fabio Fada, and keeping into account information at its disposal, ascertained the existence of requisites for independence – pursuant to article 148, comma 3, of Legislative Decree 58/1998, as referred by article 147-ter, comma 4 of Legislative Decree 58/1998 and article 3 of the Code of Conduct promoted by Borsa Italiana S.p.A. – of directors Paola Carrara and Fabio Fada. In this regard it is acknowledged

that in the case of auditor Fabio Fada the Board of Directors has deemed it appropriate to waive the application of the criterion established in paragraph 3.C.1, letter e) of the Code of Conduct – the criterion that states that a person that has a position for more than nine out of the last twelve years may not be considered as independent – deeming in the interest of the Company to continue to take advantage of the strong professional experience of this person and therefore preferring a concrete approach in evaluating the composition of the Board of Statutory Auditors and of internal committees.

The Board, moreover, having acknowledged the reports of auditors Fabio Longhi, Andrea Boreatti and Rosanna Angela Pilenga and keeping into account information at its disposal, ascertained, to the extent to which it may be useful and with no prejudice to the verifications for which the Board of Statutory Auditors is responsible in this regard, the existence of the same requisites of independence of said auditors pursuant to article 148, comma 3, of Legislative Decree 58/1998 and article 3 of the Code of Conduct.

The position of *lead independent auditor* will be covered by Fabio Fada, Public Accountant and Independent Auditor.

Keeping into account said verification of the existence of independence requirements and the size of the Board of Directors appointed by the Shareholders' Meeting just held, the Board also created among itself committees comprising two independent directors, and namely the Internal Control and Risk Management Committee comprising directors Fabio Fada (Chairman) and Paola Carrara, and an Appointments and Remuneration Committee comprising directors Fabio Fada (Chairman) and Paola Carrara.

The Board confirmed the Chairman and Managing Director Giovanni Rosani as “Director in Charge of Internal Control and Risk Management”.

Finally, the Board appointed independent directors Fabio Fada (acting as Chairman), Paola Carrara and Elena Morelli (Director of Internal Audit) as members of the Monitoring Board as per Law 231/2001.

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Further information on the above resolutions are contained in the related reports issued by the Board of Directors and the minutes of the Shareholders' Meeting that will be deposited within the legal term at the Company's Registered Office and published on its institutional Internet site www.cembre.it in the Investor Relations – Shareholders' Meetings section.

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Cembre designs, manufactures and distributes electrical connectors and cable accessories. It enjoys a leadership position in Italy and significant market shares in the rest of Europe. It is also the world's largest producer of connector installation tools (mechanical, pneumatic and hydraulic) and tools for cable shearing. The products it has developed for connection to the rail and for other railway applications are used by the main companies in this sector round the world. Cembre owes its success to an insistence on innovative, high-quality products, a broad and thorough collection, and an extensive distribution network both in Italy and abroad.

Founded in Brescia in 1969, the Cembre Group is now a full-fledged international force. Along with the parent company in Brescia it has five subsidiaries: four trading companies (in Germany, France, Spain and the United States) and one manufacturing and trading subsidiary (Cembre Ltd., in Birmingham, U.K.), for a total workforce of 710 as of December 2017. Since 1990 its products have

been certified by Lloyd's Register Quality Assurance for the design and production of accessories for cables, electrical connectors and tools for their installation.

Cembre has been listed on the Italian Stock Exchange since December 15, 1997, and on the STAR section since September 24, 2001.

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Further information is available at Cembre's institutional website www.cembre.com in the Investor Relations section.

The manager responsible for preparing the Company's financial reports, Claudio Bornati, declares, pursuant to paragraph 2 of Article 154 bis of the Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the document results, books and accounting records.

Consolidated Financial Statements and statutory accounts of parent company Cembre S.p.A. at December 31, 2017 are enclosed.

In the present press release use is made of certain alternative performance indicators that are not envisaged in IFRS-EU accounting principles, and whose significance and content are illustrated below, in line with the ESMA/2015/1415 recommendation published on October 5, 2015:

Gross operating profit (EBITDA): defined as the difference between sales revenues and costs for materials, of services received, and the net balance of operating income and charges. It represents the profit before depreciation, amortization and write-downs, cash flow from financial activities and taxes.

Operating profit (EBIT): defined as the difference between Gross operating profit and the value of depreciation, amortization and write-downs. It represents the profit achieved before financial activities and taxes.

Net financial position: represents the algebraic sum of cash and cash equivalents, financial receivables and current and non-current financial debt.

Consolidated Financial Statements at December 31, 2017

Consolidated Statement of Financial Position

ASSETS	Dec. 31, 2017		Dec. 31, 2016	
(euro '000)		<i>of which: related parties</i>		<i>of which: related parties</i>
NON CURRENT ASSETS				
Tangible assets	72.082		66.298	
Investment property	1.126		1.647	
Intangible assets	1.867		1.350	
Other investments	10		10	
Other non-current assets	41		44	
Deferred tax assets	2.294		2.502	
TOTAL NON-CURRENT ASSETS	77.420		71.851	
CURRENT ASSETS				
Inventories	41.673		38.796	
Trade receivables	26.520		24.885	
Tax receivables	4.299		850	
Other receivables	465		560	
Cash and cash equivalents	20.232		26.709	
TOTAL CURRENT ASSETS	93.189		91.800	
NON-CURRENT ASSETS AVAILABLE FOR SALE	-		-	
TOTAL ASSETS	170.609		163.651	

LIABILITIES AND SHAREHOLDERS' EQUITY	Dec. 31, 2017		Dec. 31, 2016	
(euro '000)		<i>of which: related parties</i>		<i>of which: related parties</i>
SHAREHOLDERS' EQUITY				
Capital stock	8.840		8.840	
Reserves	111.508		111.860	
Net profit	22.727		16.927	
TOTAL SHAREHOLDERS' EQUITY	143.075		137.627	
NON-CURRENT LIABILITIES				
Non-current financial liabilities	-		-	
Employee termination indemnity and other personnel benefits	2.664	184	2.618	176
Provisions for risks and charges	448	-	421	150
Deferred tax liabilities	2.047		2.043	
TOTAL NON-CURRENT LIABILITIES	5.159		5.082	
CURRENT LIABILITIES				
Current financial liabilities	-		-	
Liabilities on derivative instruments	-		43	
Trade payables	14.581	-	13.306	16
Tax payables	268		921	
Other payables	7.526	200	6.672	-
TOTAL CURRENT LIABILITIES	22.375		20.942	
LIABILITIES ON ASSETS HELD FOR DISPOSAL	-		-	
TOTAL LIABILITIES	27.534		26.024	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	170.609		163.651	

Consolidated Financial Statements at December 31, 2017

Statement of Consolidated Comprehensive Income

	2017		2016	
	(euro '000)	<i>of which: related parties</i>		<i>of which: related parties</i>
Revenues from sales and services provided	132.637		122.605	
Other revenues	653		681	
Other non recurring revenues	502			
TOTAL REVENUES	133.792		123.286	
Cost of goods and merchandise	(47.487)		(40.953)	
Change in inventories	3.630		235	
Cost of services received	(17.368)	(665)	(15.453)	(666)
Lease and rental costs	(1.598)	(669)	(1.536)	(626)
Personnel costs	(37.251)	(335)	(35.484)	(300)
Other operating costs	(1.198)		(1.151)	
Increase in assets due to internal construction	939		1.138	
Write-down of receivables	(7)		(43)	
Accruals to provisions for risks and charges	(18)		(14)	
GROSS OPERATING PROFIT	33.434		30.025	
Property, plant and equipment depreciation	(5.814)		(5.394)	
Intangible asset amortization	(584)		(536)	
OPERATING PROFIT	27.036		24.095	
Financial income	86		24	
Financial expenses	(35)		(93)	
Foreign exchange gains (losses)	(512)		33	
PROFIT BEFORE TAXES	26.575		24.059	
Benefit from the application of Patent Box Regime on previous years	2.279			
Income taxes	(6.127)		(7.132)	
NET PROFIT FROM ORDINARY ACTIVITIES	22.727		16.927	
NET PROFIT FROM ASSETS HELD FOR DISPOSAL	-		-	
NET PROFIT	22.727		16.927	
Items that will not be reclassified to profit and loss				
Gains (losses) from discounting of Employees' Termination Indemnity	38		(95)	
Income tax relating to items that will not be reclassified	(9)		23	
Items that may be reclassified subsequently to profit and loss				
Conversion differences included in equity	(934)		(1.718)	
COMPREHENSIVE INCOME	21.822		15.137	
BASIC AND DILUTED EARNINGS PER SHARE	1,36		1,00	

Consolidated Financial Statements at December 31, 2017

Consolidated Statement of Cash Flows

	2017	2016
€ '000		
A) CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	26.709	26.709
B) CASH FLOW FROM OPERATING ACTIVITIES		
Net profit for the period	22.727	16.927
Depreciation, amortization and write-downs	6.398	5.930
(Gains)/Losses on disposal of assets	(535)	(25)
Net change in Employee Severance Indemnity	46	1
Net change in provisions for risks and charges	27	(23)
Operating profit (loss) before change in working capital	28.663	22.810
(Increase) Decrease in trade receivables	(1.635)	1.487
(Increase) Decrease in inventories	(2.877)	395
(Increase) Decrease in other receivables and deferred tax assets	(3.146)	(25)
Increase (Decrease) of trade payables	2.019	1.022
Increase (Decrease) of other payables, deferred tax liabilities and tax payables	205	(235)
Change in working capital	(5.434)	2.644
NET CASH FLOW (USED IN)/FROM OPERATING ACTIVITIES	23.229	25.454
C) CASH FLOW FROM INVESTING ACTIVITIES		
Capital expenditure on fixed assets:		
- intangible	(1.101)	(553)
- tangible	(11.732)	(7.059)
Proceeds from disposal of tangible, intangible, financial assets		
- tangible	1.644	219
Increase (Decrease) of trade payables for assets	(744)	631
NET CASH FLOW (USED IN)/FROM INVESTING ACTIVITIES	(11.933)	(6.762)
D) CASH FLOW FROM FINANCING ACTIVITIES		
(Increase) Decrease in other non current assets	3	(34)
Increase (Decrease) in derivative instruments	(43)	43
Change in reserves	(4.540)	(863)
Dividends distributed	(11.834)	(7.820)
NET CASH FLOW (USED IN)/FROM FINANCING ACTIVITIES	(16.414)	(8.674)
E) INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (B+C+D)	(5.118)	10.018
F) Foreign exchange differences	(1.388)	(1.039)
G) Discounting of Employee Termination Indemnity	29	(72)
H) CASH AND CASH EQUIVALENTS AT END OF THE PERIOD (A+E+F+G)	20.232	35.616
Assets available for sales included above	-	-
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	20.232	35.616
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	20.232	35.616
Liabilities on derivative instruments	-	(43)
NET CONSOLIDATED FINANCIAL POSITION	20.232	35.573
INTERESTS PAID IN THE PERIOD	-	-
BREAKDOWN OF CASH AND CASH EQUIVALENTS AT END OF THE PERIOD		
Cash	51	44
Banks	20.181	26.665
	20.232	26.709

Financial Statement at December 31, 2017

Statement of financial position

ASSETS	Dec. 31, 2017		Dec. 31, 2016	
		<i>of which: related parties</i>		<i>of which: related parties</i>
NON CURRENT ASSETS				
Tangible assets	61.848.636		56.051.379	
Investment property	1.125.532		1.179.073	
Intangible assets	1.855.139		1.331.101	
Investments in subsidiaries	12.609.981		9.851.013	
Other investments	10.333		10.333	
Other non-current assets	8.003		7.791	
Deferred tax assets	733.592		765.566	
TOTAL NON-CURRENT ASSETS	78.191.216		69.196.256	
CURRENT ASSETS				
Inventories	30.946.760		28.610.236	
Trade receivables	16.709.505		15.362.022	
Trade receivables from subsidiaries	2.373.027	2.373.027	2.381.905	2.381.905
Tax receivables	4.287.481		708.932	
Other assets	439.377		511.965	
Cash and cash equivalents	13.588.602		20.127.391	
TOTAL CURRENT ASSETS	68.344.752		67.702.451	
NON-CURRENT ASSETS AVAILABLE FOR SALE	-		-	
TOTAL ASSETS	146.535.968		136.898.707	

LIABILITIES AND SHAREHOLDERS' EQUITY	Dec. 31, 2017		Dec. 31, 2016	
		<i>of which: related parties</i>		<i>of which: related parties</i>
EQUITY				
Capital stock	8.840.000		8.840.000	
Reserves	89.704.298		90.116.691	
Net profit	24.444.345		15.931.868	
TOTAL SHAREHOLDERS' EQUITY	122.988.643		114.888.559	
NON-CURRENT LIABILITIES				
Non-current financial liabilities	-		-	
Employee Severance Indemnity and other personnel benefits	2.305.696	184.450	2.353.899	175.705
Provisions for risks and charges	447.892	-	421.029	150.000
Deferred tax liabilities	1.877.144		1.877.199	
TOTAL NON-CURRENT LIABILITIES	4.630.732		4.652.127	
CURRENT LIABILITIES				
Current financial liabilities	-		-	
Liabilities on derivative instruments	-		43.487	
Trade payables	13.665.062		12.320.651	
Trade payables to subsidiaries	11.819	11.819	145	145
Tax payables	-		338.230	
Other Payables	5.239.712	200.000	4.655.508	-
TOTAL CURRENT LIABILITIES	18.916.593		17.358.021	
LIABILITIES ON ASSETS HELD FOR DISPOSAL	-		-	
TOTAL LIABILITIES	23.547.325		22.010.148	
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	146.535.968		136.898.707	

Financial Statement at December 31, 2017

Statement of comprehensive income

	2017		2016	
		<i>of which: related parties</i>		<i>of which: related parties</i>
Revenues from sales and services provided	103.476.300	28.509.756	94.649.538	27.516.298
Other revenues	1.059.173	712.098	785.692	477.145
TOTAL REVENUES	104.535.473		95.435.230	
Cost of goods and merchandise	(40.277.060)	(433.191)	(35.080.007)	(779.015)
Change in inventories	2.336.523		86.296	
Cost of services received	(12.766.571)	(664.856)	(10.723.508)	(665.660)
Lease and rental costs	(983.185)	(527.925)	(955.513)	(528.342)
Personnel costs	(25.922.580)	(335.231)	(24.642.238)	(300.397)
Other operating costs	(854.805)		(750.563)	
Increase in assets due to internal construction	809.631		1.106.158	
Accruals to provisions for risks and charges	(18.264)		(14.000)	
GROSS OPERATING PROFIT	26.859.162		24.461.855	
Tangible asset depreciation	(5.039.585)		(4.555.464)	
Intangible asset amortization	(571.139)		(517.237)	
OPERATING PROFIT	21.248.438		19.389.154	
Financial income	5.393.610	5.315.078	2.422.764	2.408.894
Financial expenses	(31.177)		(92.038)	
Foreign exchange gains (losses)	(11.114)		69.359	
PROFIT BEFORE TAXES	26.599.757		21.789.239	
Income taxes	2.279.186 (4.434.598)		(5.857.371)	
NET PROFIT FROM ORDINARY ACTIVITIES	24.444.345		15.931.868	
NET PROFIT FROM ASSETS HELD FOR DISPOSAL	-		-	
NET PROFIT	24.444.345		15.931.868	
Items that will not be reclassified to profit and loss				
Gains (losses) from discounting of Employees' Termination Indemnity	38.522		(94.905)	
Income tax relating to items that will not be reclassified	(9.245)		22.778	
COMPREHENSIVE INCOME	24.473.622		15.859.741	
BASIC AND DILUTED EARNINGS PER SHARE	1,46		0,94	

Financial Statement at December 31, 2017

Statement of Cash Flows

	2017	2016
A) CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	20.127.391	11.074.009
B) CASH FLOW FROM OPERATING ACTIVITIES		
Net profit for the year	24.444.345	15.931.868
Depreciation, amortization and write-downs	5.610.724	5.072.701
(Gains)/Losses on disposal of assets	(25.476)	(6.441)
Net change in Employee Severance Indemnity	(48.203)	(33.975)
Net change in provisions for risks and charges	26.863	(22.826)
Operating profit (loss) before change in working capital	30.008.253	20.941.327
(Increase) Decrease in trade receivables	(1.338.605)	2.274.834
(Increase) Decrease in inventories	(2.336.524)	(86.296)
(Increase) Decrease in other receivables and deferred tax assets	(3.473.987)	(164.044)
Increase (Decrease) of trade payables	2.100.376	963.376
Increase (Decrease) of other payables and deferred tax liabilities	245.919	20.725
Change in working capital	(4.802.821)	3.008.595
NET CASH FLOW (USED IN)/FROM OPERATING ACTIVITIES	25.205.432	23.949.922
C) CASH FLOW FROM INVESTING ACTIVITIES		
Capital expenditure on fixed assets:		
- intangible	(1.095.177)	(545.641)
- tangible	(10.823.701)	(6.706.294)
- financial	(2.758.968)	-
Proceeds from disposal of tangible, intangible, financial assets		
- tangible	65.876	143.392
- financial	-	293.070
Increase (Decrease) of trade payables for assets	(744.291)	631.186
NET CASH FLOW (USED IN)/FROM INVESTING ACTIVITIES	(15.356.261)	(6.184.287)
D) CASH FLOW FROM FINANCING ACTIVITIES		
(Increase) Decrease in other non current assets	(212)	(953)
Increase (Decrease) of liabilities from derivative instruments	(43.487)	43.487
Change in reserves	(4.539.903)	(862.660)
Dividends distributed	(11.833.635)	(7.820.000)
NET CASH FLOW (USED IN)/FROM FINANCING ACTIVITIES	(16.417.237)	(8.640.126)
E) INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (B+C+D)	(6.568.066)	9.125.509
F) Discounting of employees' termination indemnities	29.277,00	(72.127)
G) CASH AND CASH EQUIVALENTS AT END OF YEAR (A+E+F)	13.588.602	20.127.391
CASH AND CASH EQUIVALENTS AT END OF YEAR	13.588.602	20.127.391
Liabilities on derivative instruments	-	(43.487)
NET FINANCIAL POSITION	13.588.602	20.083.904
INTEREST PAID IN THE YEAR	-	(21)
BREAKDOWN OF CASH AND CASH EQUIVALENTS AT END OF YEAR		
Cash	9.920	5.760
Banks	13.578.682	20.121.631
	13.588.602	20.127.391